

President

Jeffrey Alan Bader

First V. President

Tom Heimgartner

Secretary

Peter Toscano

Treasurer

John Kruse

Executive Director

Dick Jones

Govt. Relations

Richard Levesque - MWW Group

Recording Secretary

Tom Butler

Executive Board

Mike Beicher

Dave Cannillo

Chuck Connors

Jerry Dooley

Will Grato

Ed Halewicz

Al lannelli

Patrick Judge

Bob Leef

Peggy Mecca

Joe Noonan, Jr.

Greg Scott

Ron Weeks

Inside this issue:

A Profile of J Way

Trans. Alt. Program

2



Bi-State News

Association of Bi-State Motor Carriers

Volume 1, Issue 3

Bi-State Board Asks PANYNJ to Consider Productivity Clause

In early April, a letter from president Jeff Bader on behalf of the Bi-State Motor Carriers Board was sent to all of the Commissioners of the Port Authority NY/NJ asking them to consider including a productivity clause for terminal operators when a landlord-tenant agreement is up for renewal, or for reconsideration.

The Port Authority of New York and New Jersey serves as a landlord to its tenants. Those tenants include the terminals. The terminal operations are the main concern of the Bi-State Motor Carriers and the lack of port productivity is caused by poor operations by the terminal operators. A productivity clause in new or modified agreements would outline the expectations that the PANYNJ has for its tenants, specifically relating to the turn times for the terminal operators.

If this clause was implemented it would allow for commerce to move more freely in and out of the Port and the positive economic impact on the region would drastically improve. A level of service commitment would allow for the importing/exporting public to have a gauge which they can rely upon for service levels.

We would like to continue the positive dialogue which has occurred between the PANYNJ and

the Association and hope that the PANYNJ seriously considers adding this clause into the next agreement signed with the terminal operators. This type of agreement is standard at ports throughout the country and will put everyone doing business at the Port at ease at a time when we are looking to grow the economic impact that the Port has throughout the region.

The Association commends the Commissioners on formalizing the Port Productivity Task Force and looks forward to meaningful discussions to improve productivity at the Port.

Pulaski Skyway Shutdown Begins April 12

Starting April 12, 2014, the Pulaski Skyway closes its northbound lanes into Jersey City and New York for the next two years as it undergoes rehabilitation.

The Kearny and Broadway Center ramps on the Skyway will be closed. Follow detour signs. In Newark, the ramps from Raymond Blvd. to the NJ Turnpike at Exit

15E and Doremus Avenue will be closed. Use the Street detour.

Plan alternate routes.

NJ Turnpike 1-78 Extension, Exits 14—14C will increase capacity by using the eastbound shoulder as a travel lane during peak hours (6-10 am and 3-7 pm weekdays). New overhead signs will indicate when the shoulder lane is open for traffic.

Route 1&9 Truck and Route 440 will have a new Adaptive Signal System to help northbound traffic flow by optimizing "green" time for drivers.

For real time traffic updates call 5-1-1 or go to 511.org.

You can also visit www.pulaskiskyway.com

2



Association of Bi-State Motor Carriers

445 Wilson Avenue, Newark, NJ 07105 Phone: 973-466-0014 Fax: 973-466-0085

E-mail: dj@thebistate.com www.bistatemotorcarriers.com

Serving the Businesses that Serve the Port.

A Look at Association Member, Marine Container Services, Inc.

Association Board member Joe Noonan serves as president of Marine Container Services (MCS) based in Newark. He founded the company with his dad Joseph Sr. in 1978 as Rail Head Transfer before changing the name about 15 years ago. Marine Container Services is a full service company with 48 State common, contract and brokerage authority.

"We are a logistics provider that can handle anything for a perspective client, " notes Noonan. "We have a Customs Clearance license and offer complete warehousing services including transloading, export consolidation, import distribution, loading of flat racks, banding of cargo/storage and special projects requiring "heavy lifts."

MCS location, close to PT Newark with 130,000 square ft of warehouse space and a secure container parking area, is an excellent benefit for Importers and Exports using MCS for their cargo.

Sister company, MCB, is a licensed Customs Broker that prepares all documentation to clear or transport a client's cargo in bond to its destination.



Samson Resigns

Governor Chris Christie announced March 28, 2014 that David Samson, has resigned as from his chairmanship of the Port Authority of New York and New Jersey. Samson, a close ally of Christie and a former attorney general of New Jersey, has been facing accusations that his law firm, Wolff & Samson has benefitted from companies with business before the Port Authority.

One name that has surfaced as a potential successor is current Commissioner and former Chief of Staff to Governor Christie, Richard Bagger. He is also a former Assemblyman from Union County and pharmaceutical executive.

Bi-State Teams with CJS Violations Services for Educational Programs

The Association is launching an educational program for our members through an affiliation with CJS Violations Services. This program has had great results and success with other commercial carrier clients and we feel this information is important for anyone in today's highly regulated industry.

There are two services that we recommend members take advantage of. Both are handled by Instructor: Lt. William "Bill" J. Herman, NJ State Police (Retired) and Instructor: Capt. Stephen V. Choborda, NJ State Police (Retired).

Bill and Steve were on the other side of the inspections for over 20 years and were highly regarded CMV Inspectors. They are also former FMCSA Associate Staff Instructors. Knowledge gained from scheduling a Baseline Compliance Determination and attending this course will only benefit participating commercial carriers.

Baseline Compliance Determination Service: is a 2-3 hour review of a commercial carrier and their compliance with the Safety Management Cycle. The end result provides a detailed report of our findings and recommendations. Our full service approach addresses each finding and will help a commercial carrier not only get off the

radar of the FMCSA but will help improve current ratings as well. There is always room for improvement with the FMCSA rating system and we have uncovered many faults and missed opportunities for major companies.

Ensuring Compliance with CSA:

The first training course we are offering to all Bi-State Members is a 4 hour course and covers many critical areas pertaining to CSA and will offer many benefits to attendees. Having a company's Safety Manager, Owners, Fleet Managers and Compliance/Safety related staff in attendance is critical. The training date is set to be scheduled soon, and we will keep you advised.