



Bi-State News

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Bi-State Association Testifies At Federal Maritime Forum

On October 1, the Federal Maritime Commission held a Public Forum on U.S. Port Congestion in the Northeast and Mid-Atlantic Region. Association President Jeff Bader attended the forum and testified on behalf of the Bi-State Motor Carriers, urging the FMC to address the issues that continue to adversely affect businesses that serve Port Newark.



Jeff Bader testifying at the FMC forum

Bader testified about the various problems that have plagued Port Newark over the past several years, including long wait times, chassis shortages, diversion costs and other relevant issues relating to port congestion. "It's choking the lifeblood out of our industry" he warned.

"The only way to ensure the long-term success of intermodal commerce in our ports is to work together to find solutions."

—Jeff Bader
 Association of Bi-State Motor Carriers

Bader issued a "Call to Action" to alleviate these problems, and made it clear that we are willing to actively work with all interested parties to find solutions. "The survival of those who do business in the ports of New York and New Jersey, and in ports around the country, is at stake," said Bader, "and time is of the essence."

Bader also spoke out strongly against the proposed Truck Appointment System, citing numerous flaws in the current plan that would make implementing such a program "disastrous" for the industry. He urged the FMC to carefully consider the consequences that any proposed changes to one operational system might have on the rest. "Attempting to fix one problem, without being mindful of how it impacts other components of port operations, will only result in failure."

"It's time we all cooperate for the common good, to save the future of our industry," Bader said. Bader pledged the Association's cooperation with all interested parties—steamship lines, terminal operators and other port-related companies—to implement lasting changes that will increase productivity and efficiency at Port Newark for years to come.

A Message from the Executive Director



The Association of Bi-State Motor Carriers has many positive changes in store for our membership in the months to come. One thing you may have already noticed is our re-designed newsletter, bringing our members the very latest news and updates on issues that affect businesses operating in and around Port Newark. We're also working to expand our outreach, taking a proactive approach to easing the burdens that continue to hamper the businesses who serve Port Newark. The Association of Bi-State Motor Carriers will continue to advocate on behalf of our members, working to implement long-term solutions to the challenges facing our industry.

—Dick Jones, Executive Director
 Association of Bi-State Motor Carriers
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Member Spotlight: P. Judge & Sons

When asked if he would have preferred to pursue a career in some other line of work, rather than join the family trucking business, Patrick Judge III appeared taken aback at the notion. “No, not at all. To tell you the truth,” he shrugged, “I never really thought about doing anything else.”

Founded in 1924 by Patrick Judge, Sr. in Brooklyn, NY, P. Judge & Sons has grown from a small trucking company into diversified, multi-state organization, with offices in Port Newark, NJ, Chicago, IL, Bristol, PA, and Savannah GA. Still proudly family-owned and operated after 90 years, The Judge Organization now provides an impressive array of logistical services, including container handling and warehousing, rail boxcar service, documents and reports, specialized material handling, cross docking, and rail import/export transloading. They’re also beverage specialists, and provide value-added services that include repackaging, cleaning and recovery, weight management systems, promotional packaging, labeling systems, and more.

“When you take a job here, it’s not just a place you work for. You’re part of a family.”

*—Patrick Judge III
P. Judge & Sons*

Speaking in his office at Port Newark, New Jersey, Judge recalled his earliest days at P. Judge and Sons, visiting his father and grandfather whenever he had a day off from school. At just 6 years old, he began riding along with drivers on their runs to Western NJ. And when did he start driving the trucks by himself? “Well,” he laughs, “I got my license when I turned 17, but I was that kid that, as soon as my feet could reach the pedals...let’s just say, you didn’t want to leave the keys in the truck.”

He joined the company officially at the age of 18, when his father “volunteered” him to take over P. Judge & Son’s new offices in Chicago, where he oversaw all operations for an 80,000-square-foot warehouse. He later moved back to the company’s offices in Port Newark, and took over the business upon his father’s untimely death in 1995.

Over the years, the company has faced its share of challenges, most notably the devastation wrought by Hurricane Sandy, which flooded the Port Newark office with 4 feet of water and caused heavy damage. “I’d never seen anything like it,” says Judge, who recalls having difficulty getting back in after the storm, because the furniture had floated up against the door.

While the Judge Organization prides itself on having an excellent reputation built on a philosophy of honesty and exceptional service, the key to their longevity and success can clearly be summed up in one word: FAMILY. Thirty-seven years after joining the family business, he now works alongside another up-and-coming young member of the Judge family: his 22-year-old daughter, Erin. Although not reflected in the company name, the women of the Judge family have been just as integral to the organization’s success as their male counterparts. Judge says his aunt worked side-by-side with her brother in the early days, and his sister, Barbara Judge, currently runs the offices in Savannah, Georgia. Of course, the father and son tradition will live on, with 18-year-old Patrick Judge IV planning to join the ranks before too long.



Patrick Judge III at his office in Port Newark, with a photo of his late father, Patrick Judge, Jr.



Patrick Judge Sr. and his son John with one of their first trucks



Another tradition that sets P. Judge & Sons apart: their familial loyalty extends beyond just blood relations. As he talked about his current employees, Judge kept finding examples of people who were originally hired by his father, and are still going strong, decades later. “When you take a job here, it’s not just a place you work for,” he says. “You’re part of a family.”

Learn more about P. Judge & Sons at www.judgeorg.com

The Samuel L. Cunninghame Memorial Scholarship Program

The Association of Bi-State Motor Carriers is proud to announce the establishment of the **Samuel L. Cunninghame Memorial Scholarship**. Until his death in July 2013, Samuel L. Cunninghame served as the government relations director for the Association of Bi-State Motor Carriers, actively lobbying to protect and promote the interests of our membership.

The scholarship award will be open to college-bound dependent children of full-time employees of an Association member-in-good-standing. Full details and application forms will be posted on the Association website at www.bistatemotorcarriers.com by April, 2015. Applications must be postmarked by May 15, 2015. Scholarship recipient will be announced in June 2015.



PNCT Dedicates New Crane



The Port Newark Container Terminal hosted a Crane Dedication ceremony on October 16. President Jeff Bader and Executive Director Dick Jones represented the Association of Bi-State Motor Carriers at the event, which celebrated the commission of three Super-Post-Panamax cranes. Obtained by PNCT for \$40 million, the ship-to-shore cranes are each capable of handling 14,000+ TEU vessels and 22 containers wide. The cranes are part of a \$500 million expansion and improvement project at the terminal, in anticipation of larger

quantities of cargo ships entering the port as a result of the larger class of vessels that will transit through the expanded Panama Canal in 2016. "This is an exciting time at PNCT," said PNCT President James Pelliccio. "PNCT continues to move forward with its infrastructure investments at Port Newark Container Terminal, as we create competitive advantages at the Port of New York and New Jersey, for our clients and our region." The state-of-the-art cranes, are expected to improve efficiency at the terminal, which in turn will create economic growth in the region.

*Port Newark
Container
Terminal
handles more
than 600,000
containers
annually*

Legislative Update

The New Jersey Legislature is in session again after a summer hiatus. Here are some bills we're keeping an eye on:

S2181/A3417 seeks to overhaul and modernize the operation of the Port Authority of New York and New Jersey, including its Board of Commissioners, in an effort to increase transparency and accountability at the agency. The bill passed the Senate unanimously (38-0) in late September. *Status:* S2181 has been sent to the Assembly Transportation and Independent Authorities Committee to await a public hearing.

S2183/A3350 which requires the PANYNJ to be subject to the public record disclosure laws of both states, was unanimously approved by the New Jersey Senate (40-0). Like S2181, the bill aims to increase transparency and accountability. *Status:* S2183 has been sent to the Assembly Transportation and Independent Authorities Committee to await a public hearing.

S2277/A3506 - Released from the Senate Appropriations Committee on October 9 with amendments, this bill calls for the State of New Jersey to withdraw from the Waterfront Commission. *Status:* S2277 awaiting vote; A3506 will be heard in the Assembly Law & Public Safety Committee on October 23rd.





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Serving the Businesses That Serve the Port

About Us

The Association of Bi-State Motor Carriers currently represents over 70% of port and container traffic at Port Newark, and more than 130 trucking and trucking-industry related companies doing business there. The Association is dedicated to serving the interests of its members in Intermodal Transportation, especially at the Port of New York-New Jersey. The port handles over 80% of the world trade for a 10 state, 260-mile radius area, representing 34% of the U.S. volume of trade.

Although our name may imply that we're strictly based in New Jersey and New York, our membership spans many other states, including Pennsylvania, Connecticut, Massachusetts, Maryland, New Hampshire, Michigan, and California.

Our member companies may be diverse geographically, but we are all united in one common goal: to promote the success and profitability of intermodal transportation at Port Newark. The Association of Bi-State Motor Carriers will continue to advocate on behalf of its membership, working closely with Terminal Operators, Shipping Companies, administrators at the Port Authority, and the Legislative bodies of New York and New Jersey to protect and promote the interests of trucking and trucking-industry related companies.



www.bistatemotorcarriers.com

New Membership Drive Underway

The Association of Bi-State Motor Carriers is actively seeking to expand its current membership. There are many benefits to joining the association, including:

- Daily port reports and terminal updates
- Eligibility for College Scholarship Program*
- Free monthly newsletter
- A strong advocate dedicated to representing you and your business in the Port Community

Annual Dues are \$500 for Truckers/Draymen, and includes full voting privileges. Allied Membership (non-voting) is available for Non-Trucking Firms for annual fee of \$400, For more information on how to become a member, visit our website at www.bistatemotorcarriers.com to print out an [application](#).

*New members who sign up on or before November 15, 2015 will be eligible to apply for the Samuel L. Cunninghame Memorial Scholarship Program, which is open to companies that have been a member-in-good-standing for at least six months.

**Join us for our next
General Member Meeting
10:00 am
Wednesday, November 12*
1201 Corbin Street
Elizabeth, NJ 07201**

*note date change due to Veteran's Day holiday

We're on Facebook!



**Follow our page for the latest
news, updates, and photos from
our Membership events**