



BI-STATE NEWS

NEWSLETTER FOR THE ASSOCIATION OF BI-STATE MOTOR CARRIERS

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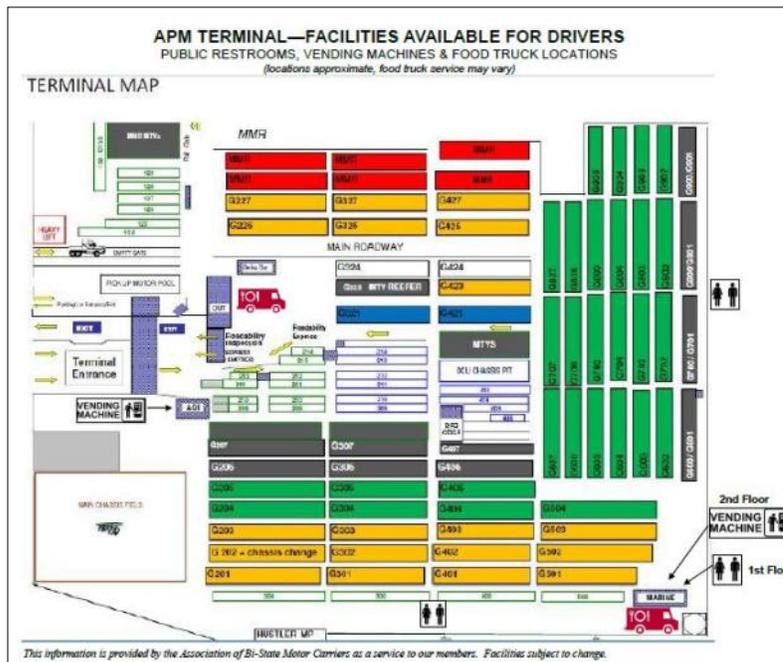
Important Terminal Safety Reminders

As part of their ongoing efforts to promote safety at the Port of New York & New Jersey, APM offers these important reminders* for truck drivers serving the port:

1. All drivers must wear an ANSI Class 2 safety vest at all times while on terminal.
2. Driver must remain in his/her truck at all possible times.
3. Drivers must obey speed limit (25 mph on main roadways, 15 mph in stack runs)
4. Drivers must obey all traffic signals and ground markings; i.e. Stop signs, one-ways
5. No cell phone usage while driving.
6. Travel and/or park in designated areas only.
7. Stay with your truck at all times.
8. Terminal container handling equipment has right of way.
9. No driving or stopping on STS Crane rails or RTG paths.
10. No videotaping or photography permitted without permission from APM Terminals' HSSE Department

*Content courtesy of APM Terminals

Restrooms & Food at APM



We recently asked APM for more info on open restroom facilities and food services they have available for drivers. The map at left depicts locations for restrooms, 24/7 food and drink vending machines, and the usual locations for food trucks.

A copy of this map is also available [on our website](#). We hope to provide similar maps for the other terminals soon.

New TRAC Chassis Depot Now Open!

On November 16, TRAC Intermodal's new Chassis Depot was opened at 42 Military Ocean Terminal, off Pulaski Lane West. This is the new start/stop location—please do not drop chassis at the old depot near Global Terminal! For more info, call TRAC Customer Service at 877-987-2226 or email customerservice@TRACintermodal.com



Member Spotlight: INTER-METRO FREIGHT

When it comes to fine wine, experts say patience is the key: the longer you wait for it to reach maturity, the better it is. It is particularly ironic, then, that Ralph Ippolito's successful career transporting wine and spirits at Inter-Metro Freight has often hinged on his ability to grow and adapt quickly, starting at a very early age.

Ralph Ippolito was born and raised in a small town in Salerno, Italy. When he was just 16, he and his parents left their home to pursue "the American dream" of prosperity in the United States. Although he didn't speak a word of English, his



Ralph Ippolito, President of Inter-Metro Freight at his offices in Kearny NJ

math skills placed him in advanced classes in high school, so Ippolito had to scramble to learn a whole new language in order to keep up. "Math? Science? No problem," he recalls. "English? *That* was tough." He credits the fearlessness of youth with helping him pick up the language quickly enough to graduate on time. "Young people aren't afraid to speak," he says, "they're not afraid of sounding stupid, so they learn fast."

In 1978, while still in college, Ippolito began his career in the trucking industry in the transportation department at Fedway Associates, one of the largest wine and liquor wholesalers in New Jersey. He worked alongside the import manager, translating purchase orders and other documents from Italian to English. Once again, he was a quick study, and when the manager retired just three years later, Ippolito was tapped to take his place. It was a big responsibility for someone so young, but he enjoyed overseeing the complexities of clearing cargo through U.S. Customs, arranging for delivery from the ports to the warehouse, and working with the railroads to transport goods cross-country from the California wineries.

Another big career break came on the heels of the Motor Carrier Act of 1980, which lifted burdensome restrictions on carriers and allowed them more freedom in publishing their rates. In 1983, Inter-

"It *is* stressful, but I love it. There are rewards that make it all worth it: good customers, good people working for you, and the satisfaction you get from providing good service."
—Ralph Ippolito, Inter-Metro Freight
On the intermodal trucking industry

Metro Freight was founded, and Ippolito was appointed President.

At the outset, Inter-Metro primarily moved containers for Fedway, but Ippolito pushed the company to diversify and expand into other types of cargo, including ceramic tiles. Given the volume of heavy containers they transported, Ippolito decided to begin investing in the purchase of tri-axle chassis, which are more capable of handling the extra weight. This would prove to be a very smart move on his part: a few years later, when steamship lines stopped providing chassis and the State of New Jersey increased the allowable transport weights for tri-axle chassis, Inter-Metro Freight was in a prime position to expand its operations, quickly branching out to terminals in Norfolk, VA, Savannah, GA, and Los Angeles/Long Beach, CA. In 2014, Inter-Metro grew even more, opening a 22-acre terminal in Port Wentworth (just two miles from the Savannah port), with plans to open additional facilities in Houston, TX and Oakland, CA in the near future. The company now boasts a fleet of over 700 tri-axle chassis and over 250 drivers, along with its own proprietary dispatch system that allows customized transport service for its clients.

After more than 30 years in the industry, Ippolito still works long hours, traveling often to keep Inter-Metro's nationwide operations running smoothly, continually adapting and preparing the company for future growth. While he cites the congestion issues at the Port of New York & New Jersey as one of the biggest headaches he faces ("The lines, miles



long...I've never seen it this bad," he says), his passion and enthusiasm for his career remains strong. "It IS stressful," Ippolito admits, "but I love it. There are rewards that make it all worth it: good customers, good people working for you, and the satisfaction you get from providing good service."

Inter-Metro Freight is a diversified, full service trucking, warehousing and distribution company. To learn more, visit www.intermetrofreight.com.

Christmas At Sea: Sharing Holiday Cheer With Seafarers



Seaman’s Church Institute hosted an Open House for volunteers to assist in the packing of Christmas Gift Bags for their popular annual Christmas At Sea program. Throughout the year, SCI accepts donations of knit hats, scarves and mittens for distribution to seafarers during the holiday season. The Association of Bi-State Motor Carriers was proud to participate this year, volunteering at the church to pack up gift bags, and donating a variety of candy items. Bi-State member company H&M International also donated travel-sized toiletries.



Photos, clockwise from top left: a festive label from the Christmas at Sea program; knit hats and scarves donated throughout the year; red totes filled with gift bags, ready for holiday distribution; Andre Stuckey, New Jersey Maritime Pilot & Docking Pilot Commission, with Bi-State Executive Director Dick Jones and Communications Director Lisa Yakomin, pitching in on Port Packing Day.

NJ Assembly Election Results

The official results are in for the November General Election for New Jersey State Assembly, and some changes are in store for the lower house. Thanks to several incumbents who are retiring this year, as well as a few surprise Election Day upsets, there will be some new faces serving in the Assembly chamber come January 2016’s reorganization for the 217th Legislative Session.

Here’s a District-by-District breakdown of the newcomers:

DISTRICT 1:
Asm. R. Bruce Land (D)

DISTRICT 5:
Asm. Arthur Barclay

DISTRICT 8:
Asm. Joseph Howarth (R)

DISTRICT 11:
Asm. Eric Houghtaling (D)
Asw. Joann Downey (D)

DISTRICT 16:
Asm. Andrew Zwicker (D)

DISTRICT 22:
Asm. James Kennedy (D)

DISTRICT 24:
Asw. Gail Phoebus (R)

DISTRICT 31:
Asw. Angela McKnight (D)
Asm. Nicholas Chiaravalloti (D)

DISTRICT 33:
Asw. Annette Chaparro (R)



**2015 THANKSGIVING HOLIDAY SCHEDULE
PORT OF NEW YORK-NEW JERSEY**

TERMINAL	THANKSGIVING 11/26	FRIDAY 11/27
RHCT	CLOSED	OPEN (Closed Saturday)
EAST COAST CES	CLOSED	OPEN 800-1500 HOURS
NYCT	CLOSED	OPEN
APM	CLOSED	OPEN
INTERPORT	CLOSED	CLOSED
MAHER	CLOSED	OPEN
GLOBAL	CLOSED	OPEN (Closed Saturday)
H&M CES	CLOSED	CLOSED
PNCT	CLOSED	OPEN
SEALINK	CLOSED	OPEN

*The Association of Bi-State Motor Carriers wishes you
and your family a Happy Thanksgiving holiday!*



**Terminal Data Report
Based on October 2015 Activity**

Terminal	Turn Times
Maher	B
APM	F
Global-NY (NYCT)	B
PNCT	C+
Global-Bayonne	F
ASI Port Newark	B-
ASI Brooklyn	B
ERail	B+
NJIT	B
Ironbound	C
CSX S Kearny	B
CSX Little Ferry	B

**Join us for our next
General Member Meeting
Tues. December 8 @ 1000 hours
NYSA Training Ctr.
1210 Corbin St., Elizabeth, NJ**

SAVE THE DATE!

**2016 Golf Outing & Awards Luncheon
Monday, September 26, 2016
Forsgate Country Club
375 Forsgate Dr, Monroe Twp, NJ 08831**

**Please mark your calendars now
for this popular annual event!**

STAY CONNECTED!

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