



BI-STATE NEWS

NEWSLETTER FOR THE ASSOCIATION OF BI-STATE MOTOR CARRIERS

February 2016 Volume 3, Issue 2

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Bi-State Association in the News

The month of February couldn't come soon enough for those who serve the Port of New York and New Jersey, with most intermodal carriers eager to see the disastrous month of January in the rear view mirror. The last two weeks of the month were some of the most trying we've seen in recent memory: first, Superstorm Jonas dumped 28 inches of snow on the port area, [closing all terminals on Monday, January 25, and the majority of terminals on Tuesday, January 26](#). Inevitable traffic tie-ups and delays ensued in the days immediately following the re-opening of the port, capped off by a [wildcat labor strike](#) on Friday, January 29.

Although the strike [ended quickly](#), residual issues relating to the substantial costs that resulted from the shutdown remain unresolved. Updates on any actions taken will be provided to our membership as they become available.

During the strike, Bi-State President Jeff Bader was interviewed by many news outlets in the U.S. and overseas (including the [Wall Street Journal](#), [International Business Times](#), [The Maritime Executive](#), and [Bloomberg Business](#)), sharing the motor carriers' perspective on the impact that the strike had on our industry.



On Sunday, February 21, Jeff had an Op-Ed published in the Star-Ledger, offering his views on the current state of port congestion at the Port of New York-New Jersey. Jeff put forth his suggestions for how to make improvements at the port, and called for sweeping reforms to be enacted as soon as possible, before the Bayonne Bridge expansion is completed. [CLICK HERE to read the full text of Jeff's column at NJ.com.](#)

We received a great deal of positive response to Jeff's editorial, with dozens of calls and emails coming in from our members and their drivers, thanking Jeff for giving voice to their concerns.

On Friday, February 26, Jeff will sit down for an interview with Mary Alice Williams of NJTV, to discuss the need for reform at the Port of New York-New Jersey. Watch for his segment to air the first week of March.

Earlier this month, Executive Director Dick Jones represented the Bi-State Association on a panel discussing port congestion, sponsored by the New York-New Jersey Foreign Freight Forwarders & Brokers Association. Dick spoke of the frustrations and challenges motor carriers experience due to ocean carriers' requirements for using a specific pool's chassis for a particular load. [CLICK HERE to read more about the status of the Gray Chassis Pool on JOC.com.](#)



The Association of Bi-State Motor Carriers has experienced significant growth in our membership over the past year, and we look forward to continuing to provide a strong, cohesive voice for the intermodal industry serving the Port of New York & New Jersey.

—Lisa Yakomin
Communications Director

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Industry Events



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Question of the Month: If You Were In Charge...

The Association of Bi-State Carriers is proud to provide a forum for the exchange of ideas and opinions from those who serve the Port of New York-New Jersey. We recently posed the following question to some of our members:

If you could be in charge of the Port of New York and New Jersey for just one day, what would your first Executive Order be?



Here's a sampling of the answers we received:

I would remove all of the Commissioners and replace them with representatives of the Port stakeholder group. (Trucking, Ocean Carriers, BCOs, MTOs, Railroad, Consumers, etc.)

My first order: all marine terminals and depots within the port area will maintain the same hours. With all the vessel sharing and S/S lines working together, we could make it happen.

Effective immediately, ALL terminals in the Port of New York and New Jersey will be open Monday through Friday for a minimum of 12 hours, starting at 0600 hours and working through the lunch hour. Saturday, the terminals must open for delivering and receiving of containers if the terminals cannot keep up with their workload.

Thanks to all who participated. Our Member Spotlight will be back next month!

2016 Scholarship Applications Due April 15

Applications are now being accepted for our 2016 Samuel L. Cunninghame Memorial Scholarship. A scholarship in the amount of \$1,000 will be awarded; please see our website for eligibility details and to [print an application form](#).



All scholarship applications must be postmarked no later than April 15, 2016, and the winner will be announced in May. Please click on the photo at right to download and print and post our [Scholarship Flyer](#), and be sure to spread the word to your drivers and employees!

**ATTENTION
EMPLOYEES AND DRIVERS
WITH COLLEGE-AGE CHILDREN**



\$\$\$ SCHOLARSHIP MONEY AVAILABLE! \$\$\$

If you have a child age 23 or younger who will be a full-time undergraduate student for the 2016-17 academic year, your child could **win a scholarship** from the Association of Bi-State Motor Carriers

Apply NOW for the
2016 Sam Cunninghame Memorial Scholarship
At least \$1,000 will be awarded

Details and applications available on our website:
www.bistatemotorcarriers.com/scholarship.html

**APPLICATIONS DUE
BY APRIL 15, 2016**

Questions? Email LisaY@thebistate.com

LAST CALL for 2016 Membership Dues



2016 Membership Dues were due in by Jan. 31st: \$600 for General Membership, \$500 for Allied Membership. Donations to our Scholarship Fund and PAC Fund are greatly appreciated at this time. Please make checks payable to The Association of Bi-State Motor Carriers, and mail to: Dick Jones, 445 Wilson Avenue, Newark, NJ 07105. All members who are not current with their dues by March 1st will no longer receive our member email alerts and updates.

Please email Executive Director Dick Jones at dj@thebistate.com if you are unsure of your membership status. Thank you for your continued support!

ATTENTION ALLIED MEMBERS

Looking to increase your
Customer Outreach?

In response to popular demand, the Bi-State will soon offer a variety of effective, targeted advertising opportunities, available exclusively to Bi-State Allied Members.

If you are interested in promoting your company's services through ads on our website, email distribution, and more, contact LisaY@thebistate.com for a current rate sheet.

2016 New York Shipping Association Annual Meeting

NYSA President John Nardi addresses industry leaders and stakeholders



The New York Shipping Association held its annual meeting on Monday, February 22nd, bringing together the various intermodal industry stakeholders who serve the Port of New York-New Jersey to discuss and review the progress—as well as the challenges—that were experienced in 2015.

NYSA President John Nardi spoke about the 952 new workers that were hired in the past two years, which included an impressive percentage of minorities and military veterans. “In 2015, the New York Shipping Association was recognized as one of the top Veteran Employing Organizations in the State of New Jersey by both the Employer Support of the Guard and Reserve (ESGR) with their Seven Seals Award, as well as the New Jersey Department of the American Legion,” Nardi said.

“These are awards which we are very proud to have received.”

While there were some setbacks, such as the Governor’s veto of S-2277, which would have shifted the responsibilities of the Waterfront Commission to the NJ State Police, Nardi cited several key successes that were implemented by the Council on Port Performance in 2015, including the Terminal Information Portal System, the revised Trucker Resource Guide Book, and the port-wide Winter Weather Plan.

The featured speaker was Director of Port Commerce Molly Campbell, who joined the PANYNJ seven months ago after 15 years as the Chief Financial Officer and Deputy Executive Director at the Port of Los Angeles. Campbell emphasized “the importance of collaboration, communication and transparency” in preparing for continued growth at the port. “The old way of doing business at our port is over,” said Campbell. “For those of us that are willing to look ahead, I see a very bright future that’s full of excellent opportunities.” She vowed to foster “a culture of partnerships, and sharing the responsibility for developing new or improved infrastructure.”



NYSA President John Nardi with PANYNJ Port Director Molly Campbell

“The more proactive we remain,” she said, “the more control we have over our own destiny.”

Nardi echoed these sentiments, pledging to move forward on the implementation of complex initiatives, such as the Chassis Management System. “We need to stay the course,” said Nardi, “and stay focused on our priorities.”

2016 NY/NJ Foreign Freight Forwarders & Brokers Dinner



The New York New Jersey Foreign Freight Forwarders and Brokers Association hosted their 99th Annual Dinner reception at the New York Marriott Marquis earlier this month.

The dinner was held in honor of 2016 Person of the Year, Federal Maritime Commission Chairman Mario Cordero. NY/NJ FFF&BA President Charles Riley praised Chairman Cordero for his strong leadership and outreach to the forwarding industry since taking the helm of the FMC in 2013. Riley also cited the FMC’s achievement of being named the Most Improved Small Agency in the Federal Government in 2015, which he credited to Cordero’s ongoing efforts in “insuring the fair and efficient flow of ocean cargo with a small staff of dedicated employees.”



(Photos: At left, FMC Chairman Mario Cordero accepting his 2016 Person of the Year honor; top right, BiState Board Members John Kruse and Tom Butler with Executive Director Dick Jones; bottom right, BiState President Jeff Bader with Andrew Saporito of the PANYNJ.)

Legislative Update

Governor Chris Christie gave his annual Budget Address to the NJ State Legislature on February 16.

Despite expectations, there was no mention of how the state will seek to replenish the Transportation Trust Fund, although many anticipate an increase in the gas tax in the near future.



Bills of interest:

AR21 — an Assembly Resolution with strong bi-partisan support, urges Congress to invest additional federal monies in maintaining highways and improving the transportation infrastructure in the State of New Jersey. **Status: released from Assembly Transportation Committee, awaiting further action.**

A3295 — introduced on February 22, this bill calls for the establishment of a Clean Vehicle Task Force to evaluate the development and use of clean vehicles in the state, and directs the NJ Department of Environmental Protection to continue implementing both the California Low Emission Vehicle Program and California Zero Emission Requirements. **Status: Referred to the Assembly Environment and Solid Waste Committee.**



**Please join us for our next
GENERAL MEMBER MEETING
Tuesday, March 8 at 1000 hours
1210 Corbin Street, Elizabeth, NJ**

Update on Steve Alves



Steve Alves

Thank you to everyone who generously supported the fundraiser for **Steve Alves**, a familiar face to many Bi-State members from his work at the SeaLink office. Steve suffered devastating injuries in an accident on December 30, 2015. Donations to the fund for his medical expenses have almost reached the \$75,000 goal, and contributions are still being accepted for those who wish to participate. For updates or to make a donation, [CLICK HERE](#) to visit Steve's fundraising page. We wish Steve and his family all the best on his road to recovery and healing.

Terminal Data Report Based on January 2015 Activity

Terminal	Turn Times
Maher	C
APM	D-
NYCT	B
PNCT	D-
Global	D-
ASI Port Newark	B-
ASI Brooklyn	C
ERail	B+
NJIT	B
Ironbound	C-
Columbia	C
CSX S Kearny	B
CSX Little Ferry	B

STAY CONNECTED!
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