

BI-STATE NEWS

NEWSLETTER FOR THE ASSOCIATION OF BI-STATE MOTOR CARRIERS

April 2016 Volume 3, Issue 4

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Member Spotlight:

Federation Logistics



New Panama Canal Locks to Open in June



The Panama Canal Authority (ACP) recently announced that the Panama Canal Expansion will be officially inaugurated on Sunday, June 26, 2016. The new set of locks are 1,400 feet long, 140 feet wide and 60 feet deep and will allow 13,000 to 14,000 TEU post-Panamax vessels to pass through the waterway, compared to 5,000 TEU vessels in the Panama Canal's two existing locks. According to the ACP, the expansion will double

the canal's capacity.

"The June 26th Panama Canal expansion marks another milestone in connecting the expanding supply chain for mega container vessels between the Port of New York and New Jersey and Asian ports," said John Nardi, President of the New York Shipping Association. "This, along with the 50 foot channel deepening, are two of the biggest infrastructure projects of our modern era."

According to the ACP, the \$5.25 billion project is currently 97% completed. Updates, photos and live webcams of the Panama Canal expansion project can be found on the official ACP website: www.micanaldepanama.com.

"The Port stakeholders have been working collaboratively together for the past two years to ensure processes and resources are in place to handle this expanded supply chain," said Nardi, "which will be structurally completed when the Bayonne bridge clearance is fully raised in late 2017."

Bayonne Bridge Construction Update

In anticipation of the arrival of larger ships resulting from improvement projects at both the Panama Canal and the Suez Canal, the Port Authority of New York & New Jersey launched a "Raise the Roadway" project at the Bayonne Bridg in 2013. The \$1.3 billion project, which has faced construction delays due to a variety of factors, will increase the navigational clearance at the Bayonne Bridge



from 151 feet to 215 feet. Current estimates call for navigational clearance to be achieved by late 2017, with all lanes operational by mid-2019.

For the latest news and updates on the "Raise the Roadway" expansion project, including Weekly Traffic Advisories , visit the PANYNJ website: http://www.panynj.gov/alerts-advisories/advisories-bayonne-bridge.html

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Member Spotlight: <u>Federation Logistics</u>

For more than 45 years, Federation Logistics has provided warehousing and distribution services as well as third-party logistics for a diverse customer base on both the East Coast and West Coast.

With prime locations in California and New Jersey,



the company offers over 450,000 square feet of total secure warehouse and rack storage

space, but according to co-owner and Vice President of Operations Frank Touma, what really sets Federation Logistics apart is the company's longstanding commitment to providing full-service logistics and unparalleled customer service.



President and founder Les Sokoloff established the company in Brooklyn, NY in the late 1960's, offering his import/export customers a wide range of services, including drayage, warehousing, logistics, freight storage, and inventory management. When Frank came on board in 1977, the company's emphasis was on growth and expansion, with client satisfaction a top priority. Their service-oriented philosophy paid off, and Federation's client base steadily grew, thanks to word-of-mouth referrals and recommendations from happy customers.



"We pride ourselves on always putting the needs of the customer first," says Frank. "and that has worked out well for us over the years. We have longtime customers who've stuck with us because of the service. They've been with us forever, and we're very proud of that."

Driver and employee retention is also an essential facet of the company's overall success. "We see our employees and our drivers like they're family," says Frank. "Many of our people have been with us for 20 years or more." When the decision was made to relocate operations to New Jersey, Federation Logistics began providing daily shuttle van service for their Brooklyn-based staffers to the company's new headquarters in North Brunswick.

Directly across the street from their 100,000 square foot headquarters, Federation Logistics owns another

150,000 square feet of warehouse space in North Brunswick, and leases additional warehouse space in other parts of NJ. Current customers are a diverse group of import/export businesses with products that include clothing, canned products, olive oil, water and sugar. In addition to warehousing and logistics, the company oversees a fleet of drayage trucks serving the NY/NJ/PA area.

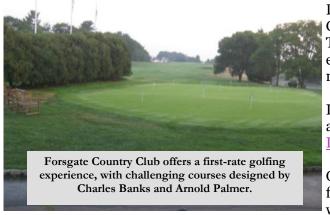
Federation Logistics is a warehousing and distribution company providing third party logistics services in California and New Jersey, servicing the East and West coasts.

For more information, visit www.fedlogistics.com.



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2016 Golf Outing & Awards Luncheon Moved to August 2nd



Due to unavoidable scheduling conflicts, the 2016 Bi-State Golf Outing and Awards Luncheon will now be held on Tuesday, August 2nd. The venue for this popular annual event, Forsgate Country Club in Monroe Township, NJ, remains unchanged.

Invitations will be sent out soon, but you can download an advanced copy *now* from our website by following <u>THIS</u> LINK or clicking on the Invitation image (below right).

Our Golf Outing starts with a Continental Breakfast at 7am, followed by a Shotgun Start at 8am. After a fun round of golf with fellow Bi-State members and supporters, golfers head

back to the Clubhouse for Cocktails and passed Hors d'Oeuvres at 1pm, followed by our Luncheon and Awards Ceremony at 2pm.

Multiple levels of Sponsorship are available, with some exciting NEW opportunities available this year:

- Sponsor the Front Cover of our Ad Journal, and we will feature the image of one of your company's trucks (this opportunity is available on a first-come basis; contact dj@thebistate.com)
- Gold, Silver and Bronze Level Sponsors will have their company logos featured in our Bi-State newsletter
- Door Prize Sponsorship Level added

Our annual Golf Outing & Awards Luncheon is the largest fundraising event hosted by the Association of Bi-State Motor Carriers, and your participation as a Sponsor and/or attendee helps us continue our advocacy and outreach on behalf of the entire intermodal trucking industry serving the Port of New York New Jersey.

Questions? Contact Executive Director Dick Jones (dj@thebistate.com) for additional details.

Your participation and support are greatly appreciated!





29th Annual CVSA Road Check Scheduled for June 7-9, 2016

The Commercial Vehicle Safety Alliance's <u>29th Annual International Roadcheck</u> will take place June 7 through June 9 this year. During this 72-hour period, an estimated 10,000 CVSA-certified local, state, provincial, territorial and federal inspectors across North America will perform safety inspections on large trucks and buses.

Each year, the CVSA Roadcheck enforcement program focuses on a specific category of violations. The special emphasis for this year's safety inspections will be on Tire Safety (measuring tire tread depth, checking tire pressure, etc.) The goal of this annual event is to increase compliance, enforcement and education in the motor carrier community, highlighting initiatives that seek to ensure both vehicle and driver safety.



CJS Violations Offers Custom Safety Compliance Seminars



Bi-State Member Gerry Vadas recently announced that CJS Violations Services will be offering a series of safety seminars for those companies seeking to improve their CSA Scores (Compliance, Safety, Accountability). All CJS seminars are conducted by an experienced team of Regulatory & Compliance Specialists with extensive enforcement and inspection expertise. "We work closely with each individual company to analyze and assess their specific safety and compliance needs," said Vadas. "This allows us to customize our seminars accordingly, provide maximum value for our customers, and achieve measureable results on the road."

To find out more about their seminars and services, contact CJS President Gerry Vadas via email at Gerald.Vadas@cjsviolations.net, or call toll free 800-457-7825. Visit www.cjsviolations.com for additional details.

Terminal Data Report Based on March 2016 Activity

Terminal Turn Tin	
Maher	B-
APM	D-
Global-NY (NYCT)	B-
PNCT	C-
Global-Bayonne	F
ASI Port Newark	В
ASI Brooklyn	В
ERail	B+
TILN	В
Ironbound	C
Columbia	C+
CSX S Kearny	В
CSX Little Ferry	В

Join us for our next General Member Meeting Tues. May 10 @ 1000 hours NYSA Training Ctr. 1210 Corbin St., Elizabeth, NJ

	DATES TO REMEMBER
May 10	Monthly Member Meeting
May 30	Memorial Day
June 14	Monthly Member Meeting
July 4	Independence Day
July 12	Monthly Member Meeting
August 2	Golf Outing & Awards Luncheon
August 9	Monthly Member Meeting
Sept. 5	Labor Day
Sept. 13	Monthly Member Meeting

STAY CONNECTED!

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