



BI-STATE NEWS

NEWSLETTER FOR THE ASSOCIATION OF BI-STATE MOTOR CARRIERS

SPECIAL EDITION • 2016 PORT INDUSTRY DAY • September 26, 2016

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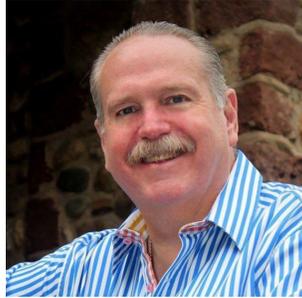
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Dick Jones

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Lisa Yakomin

President's Message



The Association of Bi-State Motor Carriers is proud to take part in Port Industry Day. This annual event allows a broad spectrum of those who work in the Port Community to participate in the exchange of ideas and feedback on a variety of issues that affect us all. Together, we seek to make positive progress on the issues that are most relevant to the Port of New York & New Jersey.

Now more than ever, the motor carriers who serve our port need strong, unified representation to find solutions to the challenges facing our industry. The Bi-State is honored to serve that role.

The Association of Bi-State Motor Carriers has experienced several positive developments over the past year:

-- **INCREASED MEMBERSHIP** Our ranks continued to expand significantly, further increasing our majority representative share of overall volume at the Port of NY & NJ.

-- **OPEN DIALOGUE** In 2015, we welcomed a new Port Director at the Port Authority of NY & NJ. Right from the start, Molly Campbell placed an emphasis on open dialogue and transparency, and her steady, inclusive leadership has had a noticeable impact at the port.

-- **REVISED MANDATES** Thanks to our emphasis on advocacy, communication, and the willingness to work together cooperatively, our voices were heard, and sensible adjustments were made to the Clean Air Strategy Mandate. While some restrictions were still implemented on the trucking industry, the parameters for those restrictions were revised, with a commitment of additional funding for the Truck Replacement Program that made the mandate more attainable.

-- **IMPROVED STREET TURNS** For several years now, the Bi-State Association has taken a proactive approach to lowering the total number of vehicle miles traveled in the port area through our voluntary, members-only equipment exchange initiative. This year, we made several key improvements to further streamline our system--which is provided free of charge to our membership--making it even easier for our members to connect with one another to arrange Street Turns. Our new Street Turn Forum has been a tremendous success, saving both time and money for its participants, in addition to its positive impact on the environment.

-- **WORKING TO REDUCE CONGESTION** The Bi-State has also spent several months working to develop a GPS-based system that will accurately capture and aggregate Turn Times at the Port of New York & New Jersey. This has proven to be a challenging endeavor, but a worthwhile one that we are committed to bringing to fruition. It is our goal to provide a data-based overview of where congestion issues are occurring--not just inside the terminal perimeters, but also on our roadways and queue areas--so that we can all work together--motor carriers, terminal operators, law enforcement, equipment providers and regulatory authorities--to find ways to mitigate these problem areas, and get the port operating at maximum efficiency, which is in the best interests of *all* stakeholders.

The Association of Bi-State Motor Carriers pledges to continue this collaborative partnership with the stakeholders of the intermodal industry, working together to find fair, rational solutions to the challenges ahead.

— Jeffrey A. Bader, President

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The Association of Bi-State Motor Carriers

Providing Resources, Support & Advocacy for the Intermodal Trucking Community at the Port of NY & NJ

The Association of Bi-State Motor Carriers works tirelessly for its members, representing their interests and advocating on their behalf in matters that impact the ongoing success of intermodal transportation. We actively work to provide our membership with a strong voice in the Port Community, and to improve public perception of our industry.

Over the years, we have developed a solid working relationship with officials at the Port Authority, State Legislators, the Shipping Lines and Terminal Operators. We have achieved this, in part, through our Focus Group meetings and General Membership meetings, where we openly discuss the many issues that have impacted our industry, and work together to solve them. We are dedicated to making the NY/NJ ports more user-friendly, productive and competitive.

Our organization is growing steadily: there has never been a better time to join us as a Member and actively share in the success that we are achieving on behalf of the intermodal industry. Members receive email bulletins with breaking news, and valuable information on issues and emergent situations that affect us most. Application forms are available at www.bistatemotorcarriers.com.

Samuel L. Cunninghame Scholarship Recipients



The Association of Bi-State Motor Carriers awarded two \$1,000 Scholarships in 2016, as well as three \$250 Leadership Grant awards, in memory of Samuel L. Cunninghame.

Environmental Initiatives & Grant Participation



Bi-State Members successfully applied for funding through the Truck Replacement Program and the Snow Removal Grant program, resulting in a positive effect on the community.

Golf Outing & Awards Luncheon



Federal Maritime Commission Chairman Mario Cordero was our honored guest and recipient of the Malcom McLean Award

Effective Advocacy for the Intermodal Trucking Community



The Association of Bi-State Motor Carriers published several op-eds, participated in media interviews with local, national and international news outlets, and provided testimony at legislative hearings throughout the year in order to ensure that our members' positions on the issues were heard and heeded.



A Strong, Unified Voice for the Intermodal Trucking Industry Since 2002
www.bistatemotorcarriers.com