



BI-STATE NEWS

NEWSLETTER FOR THE ASSOCIATION OF BI-STATE MOTOR CARRIERS

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John Nardi & Curtis Whalen to Receive Bi-State Awards



2017 Malcom McLean Award Recipient John Nardi

The Association of Bi-State Motor Carriers recently announced that the 2017 recipient of its Malcom McLean Award will be John Nardi, President of the New York Shipping Association. This award—the highest honor given out at the Bi-State’s annual Awards ceremony—is bestowed upon an individual who exemplifies the vision and dedication of Malcom McLean, through positive contributions to the intermodal industry and the NY/NJ Port Community.

The Bi-State also announced that the 2017 Chairman’s Award recipient will be Curtis Whalen, the recently-retired Executive Director of the American Trucking Associations Intermodal Carrier Conference. Whalen has been a strong advocate for the intermodal community, testifying in Trenton this past January to preserve the owner-operator model in New Jersey.



2017 Chairman’s Award Recipient Curtis Whalen

Awards will also be given for Most Outstanding On-Pier and Off-Pier Terminals and Best Overall Chassis Provider, while a number of individuals will also be recognized for their outstanding customer service to the port community during the past year. The remaining award recipients will be revealed at the Luncheon itself, which will be held at the Bi-State’s Annual Golf Outing on Monday, September 18. The new venue for this year’s event will be Galloping Hill Golf Club in Kenilworth, a championship golf course that was host to the 2016 NJSGA Open Tournament.

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Golf packages, luncheon tickets, and sponsorship opportunities are available for this event on a first-come, first-served basis. Men & Women golfers are both welcome to participate. For more information and to download an invitation, please visit our website: <http://www.bistatemotorcarriers.com/2017-golf-outing/> or contact Executive Director Dick Jones at 973-466-0014.

**Join us on Monday, Sept. 18, 2017
for our Annual Golf Outing &
Awards Luncheon**

Get Info



CVSA Roadside Enforcement Set for October 15-21

The Commercial Vehicle Safety Alliance will host its annual Operation Safe Driver Week from October 15 through October 21 this year. Drivers can expect increased CMV and passenger-vehicle enforcement throughout the week. Law enforcement will be patrolling for dangerous driving behaviors, including: speeding, distracted driving, texting, failure to use a seatbelt, traveling too closely, improper lane changes, and failure to obey traffic signals.



**Will the ELD
Deadline Be
Delayed?**

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Delays Possible As ELD Mandate Deadline Approaches

The looming deadline for the use of Electronic Logging Devices became somewhat uncertain last week after U.S. Representative Brian Babin (R-Texas) filed the ELD Extension Act of 2017 (H.R. 3282), which calls for implementation of the ELD mandate for commercial trucks to be delayed until December 2019. The current rule requires that ELDs be installed on all interstate commercial vehicles with the model year 2000 and newer by Dec. 18, 2017. In order for the delay to actually happen, however, the bill would have to quickly pass both Houses of Congress, and be signed by President Trump prior to the deadline.

While some praised the possible delay, citing issues with enforcement and cyber-security concerns, others emphasized the many inherent benefits that ELDs offer to motor carriers as a good reason not to take the “wait and see” approach before obtaining an ELD system. “Anything that increases the level of communication between dispatchers and their drivers will have a positive impact on productivity,” advises Bruce Lee, Product Manager for Bi-State Allied Member pdvWireless. He points to pdvW’s [DispatchPlus software](#) as “a unique solution that enables managers, drivers and dispatchers the ability to stay connected and compliant” with hours of service rules and other commercial driver regulations. “When utilizing the application on smart devices and/or two-way radios,” adds Lee, “managers can instantly speak with drivers, achieve complete visibility to worker location, and respond to critical updates.” Vice President of Indirect Sales Chris Hackett also cited increased safety as an added incentive “Implementation of the ELD mandate will provide for a safer driving environment,” said Hackett. “It is vitally important that any and all technologies that are available to increase driver and road safety are implemented whenever possible.”



For more information on pdvWireless and the technology upgrade options they offer, call 877-392-9175 or click [HERE](#).

APMT Operations Restored After Cyber Attack on Maersk



On June 27, a global cyber attack on Maersk Shipping Lines’ computer systems wreaked havoc on their operations worldwide, impacting the Port of NY & NJ terminals. With a fleet of over 600 container ships, Maersk is the world’s largest shipping company, with a reported global market share of 16%.

APM Terminals in Elizabeth was hit hard, suffering a loss of computer functionality for several weeks. At the Bi-State’s July General Meeting, Client Services Manager Giovanni Antonuccio addressed members’ concerns about residual delays caused by the attack. Afterwards,

President Jeff Bader read a statement from the Bi-State Executive Board, calling for specific actions to be taken in order to mitigate the impact that such catastrophic events (including terrorist attacks, power outages, and total computer system breakdowns) have on the Port of NY & NJ. Actions proposed included: an automatic freeze on detention, demurrage, and per diem charges until two weeks after service levels have returned to pre-attack levels, and greater involvement by the PANYNJ to force the closure of terminals that are affected by such events, provide additional support services, redirect vessels to other terminals to off-load containers, and to monitor and enforce Emergency Action Plans for each of the terminals. “We must learn from this terrible situation,” said Bader of the cyber-attack on Maersk. “It’s unfortunate that APMT had to be the first to deal with this, but it’s obvious in this day and age that they will not be the last. We, as an industry, have to learn from these mistakes and prepare ourselves.”

APMT released the following statement to the Bi-State this week: “APM Terminals Elizabeth’s gate and yard operations have returned to 100% utilization capability. Electronic updating of TIR information is being processed daily, as well as access to TermView for load status updates. Overall gate operations have returned to normal with an average of 4000 gate moves daily. Turntimes continue to improve. Extended gate hours (5:00 pm) will continue through this week. Vessels continue to work upon arrival, no service disruptions.”

At the July meeting, Giovanni reminded members that APMT’s Elizabeth location is in the midst of a \$200 million improvement program, and will be installing a new state-of-the-art gate system by 2018.

Cunninghame Scholarship Awarded at July Meeting

The Samuel L. Cunninghame Memorial Scholarship, awarded by the Bi-State annually since 2015, honors the late Sam Cunninghame, former government relations director for the Association of Bi-State Motor Carriers. This award is given to a student that exhibits both academic excellence and exemplifies Sam's example of dedication and service to the community. Sam's daughter, Marianne Cunninghame, attended our meeting in July in order to present this year's winner, Madison Pujols of Elizabeth, NJ, with a scholarship check in the amount of \$1,000.

Madison's father Louis is leased as an Owner-Operator with Bi-State Member Marine Transport, Inc., and was on hand to see his daughter receive a framed Certificate of Commendation from the Bi-State. Dennis Cabrera of Marine Transport also presented Madison with a framed Joint Legislative Resolution, in acknowledgement of her achievement, provided by her district legislators Senator Ray Lesniak, Assemblywoman Annette Quijano and Assemblyman Jamel Holley.

Madison aspires to be a High School English teacher, and will continue her education at Kean University this Fall. The Bi-State wishes Madison all the best as she continues to pursue her higher education goals.



Pictured left to right: Dennis Cabrera of Marine Transport, Owner-Operator and Proud Dad Louis Pujols, Scholarship Winner Madison Pujols, and Sam Cunninghame's daughter Marianne.

2017 Cargo Volumes at PONYNJ on Record Pace



The Port Authority [announced this week](#) that cargo volumes in the Port of NY & NJ are on record pace for 2017. The first six months of this year were 4.4 percent higher than the same period in 2015, when the previous record of 3,093,789 TEUs (twenty-foot equivalent units) was established. According to the PANYNJ, between January and June this year, the port handled 3,229,675 TEUs, compared to 3,041,287 TEUs handled in 2016. The record volumes have allowed the port to maintain its position as the busiest on the East Coast. In June alone, the port handled 584,606 TEUs, the best June on record and the second highest monthly volume ever recorded in the Port of New York and New Jersey. For more info, click [HERE](#).

Truck Ban Takes Effect Jan. 1, 2018; Replacement Funding Available

Beginning January 1, 2018, trucks with an engine model year of 1995 or older will not be permitted access to the container terminal facilities at the Port of NY & NJ. Funding is still available to truck owners who would like financial assistance replacing an older truck for a newer, more efficient model through the PANYNJ's Truck Replacement Program. Eligible applicants may receive up to \$25,000 per truck (limit 2 replacement trucks per applicant).

Eligibility is restricted to independent owner operators or licensed motor carriers that own port drayage trucks with engine Model Years 1994-2000 that frequently serve the port, which is defined as at least 150 times in the last 12 months, and who agree to continue to service the port frequently with the replacement truck for five years. Replacement trucks must have engines that meet or exceed 2007 federal emission standards, and the old truck must be scrapped. Applicants are advised that the application process can take 45 to 60 days or more. Questions? Call 866-515-1716 or contact panynj@tetrattech.com.

[Click here for an application](#)

[See an up-to-date list of TRP Dealerships](#)

Brian Kohn Joins Bi-State Executive Board

The Association of Bi-State Motor Carriers Executive Board voted at their July meeting to elevate Alternate Board Member Brian Kohn, Executive Vice President at Inter-Metro Freight, to full Board Member status. Brian replaces outgoing Board Member Ron Weeks of Normandy Container Express/US1 Logistics. The Association thanks Ron for his many years of dedicated, selfless service to the Bi-State and its membership, and welcomes Brian to his new role on the Board.



Brian Kohn

Bi-State Officers

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Jeffrey Alan Bader
First Vice President
 Tom Heingartner
Secretary
 Peter Toscano
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Executive Board

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Chris Grato*	*alternate

Executive Director

Dick Jones

Communications Director

Lisa Yakomin

TLD Talent Summit at NJIT August 17th

The Transportation, Logistics and Distribution (TLD) Talent Network is holding its first Industry Summit on August 17 from Noon to 4pm at NJIT's Eberhardt Hall. The TLD Talent Network builds partnerships in the TLD industry to develop and support TLD in New Jersey, and formulate strategies for competing at the regional, national and global levels. It is led for New Jersey by Continuing Professional Education at New Jersey Institute of Technology (NJIT) and Essex County College Training, Inc. The TLD Talent Network and NJIT will sponsor lunch.

The Industry Summit will explore the current state of the TLD industry in the Northeast region of the U.S., specifically New Jersey, and welcome TLD employers, New Jersey Labor and Workforce Development (LWD) partners, educational institutions, community organizations and other industry stakeholders.

Panelists will discuss current and future industry trends and how to build workforce capacity and leverage innovation for growth. Glenn McRae, Ph.D., director of the Northeast Transportation Workforce Center, housed at the University of Vermont, will deliver the keynote address, "TLD NJ – Issues, Challenges/Opportunities and Trends."

Visit <https://www.eventbrite.com/e/tld-industry-summit-tickets-34303725366> to register. For additional information, contact Carmen Pichardo, TLD co-director, at 973-877-3172 or pichardo@essex.edu, or John Taggart, TLD co-director, at 973-642-7975 taggart@njit.edu.

Future President of the Bi-State Association?



Congratulations to Jeff Bader on the birth of his grandson, Jayden, on July 15, 2017!

Join us for our next
General Member Meeting
Tues. August 8 @ 1000 hours
 NYSA Training Ctr. Auditorium
 1210 Corbin Street, Elizabeth, NJ

Not a Bi-State Member Yet?
 Visit our [website](#) for info on the [Benefits of Membership](#) and a [Membership Application](#).



MARK YOUR CALENDAR!

Aug. 8	General Member Meeting
Aug 17	TLD Summit at NJIT
Sept. 4	Labor Day
Sept. 12	General Member Meeting
Sept. 18	Golf Outing & Awards Luncheon
Oct. 4	ECCH TLD Breakfast
Oct. 10	General Member Meeting
Oct. 15-21	CVSA Safe Driver Week
Nov. 7	Election Day
Nov. 14	General Member Meeting

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