



BI-STATE NEWS

NEWSLETTER FOR THE ASSOCIATION OF BI-STATE MOTOR CARRIERS

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Inside this issue:

FMC Report	1
PAC Fund	1
Member Spotlight	2
CVSA Inspections	3
Bi-State in the News	3
March Terminal Report Results	3
Port Updates & Traffic Alerts	4
Scholarship Reminder	4
Dates to Remember	4

Member Spotlight: Evans Delivery

FMC Releases Report on Detention, Demurrage and Free Time; Requests Evidence of Unfair Charges



The Federal Maritime Commission recently released their report on [Rules, Rates, and Practices Relating to Detention, Demurrage, and Free Time for Containerized Imports and Exports Moving Through Selected United States Ports](#). [Click the underlined text above to view and download a copy of the report.] The report was compiled using information that was gathered at a series of four public forums held last year to discuss port congestion. Association President Jeff Bader [testified on behalf of the Bi-State](#) at the forum held in October, 2014.

"I am hopeful that the report becomes a discussion paper among industry stakeholders," said FMC Chairman Mario Cordero, "and helps stimulate solutions to problems that have arisen as a result of the severe port congestion experienced in the last year." Cordero went on to say that although they have received numerous complaints regarding demurrage and detention charges, the FMC is not taking any action on these issues at this time. However, said Cordero, "the industry is encouraged to submit substantive documentation and information of unreasonable practices regarding the application of demurrage or detention. The documentation could include information related to those who pay the charges or to those who impose the charges."

The Association has contacted the FMC to find out the preferred method for conveying documentation of these unreasonable practices, and will distribute that information to our members as soon as it becomes available.

PAC Fund: Supporting Advocacy for Intermodal Commerce

As part of the ongoing mission to provide our members with a strong public voice on key policy issues facing the intermodal trucking industry, the Association of Bi-State Motor Carriers continues to expand the scope of its outreach efforts. Throughout the year, we have been actively building strong relationships with industry leaders, state legislators and other government officials, expanding our media presence, implementing new promotional and public relations strategies, increasing new membership recruitment, and more.

In addition to your annual dues, which help fund these beneficial membership activities, there is another opportunity to actively contribute to the Association's advocacy efforts: **The Association of Bi-State Motor Carriers Political Action Committee (PAC).**

The Association's PAC Fund enables us to provide targeted contributions to those legislative candidates who best understand the unique challenges facing the intermodal industry, and have demonstrated an ability to effectively respect and represent our position on these issues. By contributing to the PAC fund, you will help us to provide support for the candidates whose ideals and policy positions most closely resemble that of our membership. Any support you can provide would be greatly appreciated. Please mail your check, payable to *Bi-State PAC*, to: Association of Bi-State Motor Carriers, 445 Wilson Avenue, Newark, NJ 07105.



Member Spotlight: Evans Delivery

Evans Delivery was founded in 1939 by Albert L. Evans, Sr. in Pottsville, PA. He started the company with just two trucks, handling local LTL freight, and focusing on exceptional customer service. Evans steadily grew the company, and gradually expanded its operations in Pennsylvania, New Jersey, New York and Maryland.

In 1973, Evans Delivery established Intermodal services to serve Steamship lines in the port of Philadelphia. In 1989 the company sold its LTL operations and continued expansion in the Intermodal and truckload markets. Evans Delivery now serves steamship lines and railroads in every major port on the east coast as well as a number of inland ports.



An original Evans Delivery truck, circa 1939.



Founder Albert L. Evans, Sr

Today, Evans Delivery Company operates more than 3,000 tractors and 800 trailers from 173 terminals and offices. The corporate office in Schuylkill Haven, PA boasts a 100,000 sq. ft facility, and revenues last year topped more than \$500 million.

After more than 75 years in business, the Evans Family continues their long-standing tradition of high quality service through their network of strategically located terminal facilities, offering Transportation services in the intermodal truckload and flatbed markets. Albert L. Evans Jr. serves as Chairman of the Board, with son-in-law Matthew “Bo” Bates heading up operations as

President and CEO. Recently, Matthew J. Bates and Ryan Bates—the fourth generation of the Evans family—joined the company to continue their great-grandfather’s legacy.

Another valuable member of the Evans Delivery team since 2001 is Gerard (Jerry) J. Coyle, Vice President of Environmental & Sustainable Operations. It’s a unique and demanding role that requires Coyle to be involved in the company’s environmental initiatives (such as retrofitting, load matching and truck replacements), as well as representing Evans Delivery in all legislative and regulatory affairs. Next week, Coyle will be on Capitol Hill to meet with members of the New Jersey Congressional delegation advocating for trucking industry issues, and again in May, when he will participate as a member of the EPA’s Federal Advisory Committee Ports Initiative Work Group—the only representative for motor carriers to serve on that committee.



Gerard J. Coyle

“There’s a saying: ‘If you’re not at the table, chances are, you’re on the menu.’ That’s why Evans Delivery is willing to make the investment [in having a legislative liaison]. We need to be present in order to be part of the conversation.”

--Jerry Coyle

On the importance of advocacy for the intermodal trucking industry

Given the common prejudices against the trucking industry when it comes to emissions and environmental issues, some of the meetings he attends are not always friendly. “They see you as ‘the bad guy’” he says. “I can’t tell you how many meetings I’ve been in over the years where people say, ‘We need to get these trucks off of the highway!’ Then I remind them that everything in that room and everything they’re wearing came in by truck.” Coyle says that trucks are often unfairly blamed for environmental issues because “they are the most visible source,” while studies have proven that trucks contribute “only a small sliver” of harmful emissions as compared to more stationary sources.

An experienced, dedicated advocate for the intermodal trucking industry, Jerry is also an active member of both the Bi-State Board and the Board of the New Jersey Motor Truck Association. His contributions to our Association have proved invaluable in helping to give our members “a voice at the table.”

Learn more about Evans Delivery at www.evansdelivery.com

2015 CVSA Roadcheck Scheduled for June 2-4

The Commercial Vehicle Safety Alliance (CVSA) recently announced the 28th annual International Roadcheck will take place from June 2nd through June 4th. The annual inspection program is a joint effort of the CVSA, Federal Motor Carrier Safety Administration and others. Approximately 10,000 CVSA-certified inspectors from state, local and federal law enforcement agencies will fan out across North America, conducting close to 70,000 inspections on trucks and buses during the 72-hour inspection period.



The CVSA advises that “inspectors will primarily be conducting the North American Standard Level 1 Inspection, which is the most thorough roadside inspection...a 37-step procedure that includes an examination of both the driver and the vehicle. Drivers will be asked to provide items such as their license, endorsements, medical card and hours-of-service documentation, and will be checked for seat belt usage and the use of alcohol and/or drugs.” [CLICK HERE](#) to read the CVSA’s International Roadcheck Checklist.

This year’s inspections will place a particular emphasis on cargo securement. [CLICK HERE to view a flyer](#) with some helpful [Cargo Securement Tips](#) from the CVSA.

Bi-State Association Advocacy Makes Headlines

The Association of Bi-State Motor Carriers continues to take a proactive approach in advocating for our members. Earlier this month, we released a [statement](#) on the extreme congestion that was experienced on the NJ Turnpike Extension, and were subsequently contacted by [NJTV Nightly News](#). The segment featured an interview with Association Vice President Tom Heimgartner of Best Transportation, speaking on behalf of the Bi-State. You can view the segment [HERE](#). Several media outlets also covered the story; links to several of the articles are [available on our website under the Media tab](#).

Increased Participation In Bi-State Terminal Report Evaluations

In an effort to increase participation and compile more accurate data on turn times, we recently redesigned our Terminal Evaluation Report to make it faster and more user-friendly. The response from our membership was overwhelming, with nearly triple the number of evaluation forms submitted.

We thank you for taking the time to respond with your feedback, and especially to those who provide additional thoughts in the Comments section. We take your responses seriously, and are continually working behind the scenes to improve efficiencies in and around the port. All submissions are kept confidential, and names of those who participate each month are not shared.

**Terminal Evaluation Results
March 1-31, 2015**

Terminal	Turn Times
Maier	C-
APM	D
Global-NY (NYCT)	B-
PNCT	F
Global-Bayonne	D-
ASI Port Newark	B-
ASI Brooklyn	B
ERail	A-
NJIT	B+
Ironbound	C-
CSX S Kearny	B+
CSX Little Ferry	A-



**A MESSAGE FROM
CJS VIOLATIONS**

The seminar scheduled for May 1, 2015 has been cancelled. Information on upcoming seminar dates will be distributed as they become available.

Port Twitter Updates



For real-time updates specific to the ports, follow @PortNYNJ, a Twitter account from the Port Authority of NY & NJ aimed at truckers, shippers, and others in the intermodal industry.

Scholarship Applications Due May 15

Reminder: Applications for the [Cunninghame Memorial Scholarship](#) must be postmarked by May 15, 2015. This scholarship is open to college-age children (ages 23 and under) of Bi-State member employees and independent contractors. [Details and application forms are available on our website.](#)

PANYNJ to Unveil “New & Improved” Traffic Management Plan

On April 22, officers from the Bi-State met with representatives from the PANYNJ and PAPD to offer input and feedback on planned improvements to their Traffic Management Plan, including their [E-Alert Messages](#). The goal of the new alert format is to provide those who serve the port with clearer, more consistent messaging, which will in turn lead to better overall traffic flow. The meeting was a productive one, with several ideas and proposed solutions put forth for trial implementation. If you have not already done so, please visit [the PANYNJ website](#) to subscribe to Port Alerts & Advisories by text and email.



NEW MEMBERS WELCOME!

The Association of Bi-State Motor Carriers now has over 160 members, representing over 80% of port and container traffic at Port Newark, but we always looking to expand our membership even more. Visit our website to learn more about the benefits of Bi-State Membership, and to [download an application form](#).



DATES TO REMEMBER

May 12	Monthly Member Meeting
May 15	Scholarship Deadline
June 9	Monthly Member Meeting
July 14	Monthly Member Meeting
August 11	Monthly Member Meeting
September 1	Golf Outing & Luncheon



DID YOU KNOW?

The Bi-State News is designed to provide readers with an interactive online experience. Each issue contains hyperlinks embedded in both text and graphics that—with a quick double-click—will take you to a webpage or site with more information. Try it now with our Stay Connected logos below: the Facebook logo will take you straight to the Bi-State’s Facebook page, while the Bi-State logo provides a shortcut to our website.

STAY CONNECTED!

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