



BI-STATE NEWS

NEWSLETTER FOR THE ASSOCIATION OF BI-STATE MOTOR CARRIERS

October 2015 Volume 2, Issue 10

President

Jeffrey Alan Bader

First V. President

Tom Heimgartner

Secretary

Peter Toscano

Treasurer

John Kruse

Executive Director

Dick Jones

Recording Secretary

Tom Butler

Communications Director

Lisa Yakomin

Executive Board

Mike Baicher Dave Cannillo

Chuck Connors Gerry Coyle

Jerry Dooley Will Grato

Patrick Judge Bob Leef

Peggy Mecca Joe Noonan, Jr.

Lou Notaro Greg Scott

Ron Weeks

2015 Truck Replacement Program Underway Alternatives to 2017 Phase Out Plan “are being evaluated”

The PANYNJ recently announced the launch of the 2015 Truck Replacement Program. Applications are available [on their website](#). The release of application



forms came 11 months after the initial announcement of this first-come, first-served program, which will place a priority on replacing older trucks first. “For the first

three months of the program, advised the PANYNJ, “only applications for replacement of trucks with engines model year 1994-1997 will be accepted. The application process may take from 45 to 60 days before one can receive their new truck.” Applicants are limited to applying for the replacement of a maximum of two trucks.

Inside this issue:

2015 TRP	1
Member Spotlight	2
Larrabee Honored	3
Photo Gallery	3
Global Focus Group	4
MVC Update	4
Terminal Report Data	4
TRAC Rate Increase	4

At the end of September, Association President Jeff Bader and Executive Director Dick Jones met with Port Director Molly Campbell to discuss the program, and requested the release of the long-awaited applications.

The Association remains deeply concerned about the tremendous shortfall in funding that is needed to replace the over 6,300 trucks that will be banned from serving the port as of January 1, 2017. We renewed our call for a revision to the Clean Truck Phase Out schedule, and were gratified to hear the PANYNJ confirm that other options to the current phase out plan are being considered.

The Bi-State also reaffirmed its commitment to a cleaner, more sustainable port environment by recommending an accelerated timeline for restrictions on new Port Truck Pass registrations for trucks manufactured prior to 2007, in order to stem the flow of less energy-efficient trucks entering the system.

Member Spotlight: [Atlantic Star](#)

The Association is actively working to keep lines of communication open, but we are painfully aware that time is running out on this issue. We cannot allow more than 70% of the trucks currently serving the port to be turned away on January 1, 2017, and will continue advocating for a freeze on the mandate, or at the very least, a more feasible timeline for truck phase out.

We will keep members updated on any further developments regarding revisions to the Clean Truck Phase Out schedule.

For assistance in filling out the grant application, please call the PANYNJ at 1-866-515-1716; or write to them at panynj@tetrattech.com.



Member Spotlight: Atlantic Star

For centuries, seafarers and land travelers have relied on the stars to guide them. When winds and ocean currents shifted unpredictably, a bright star in the sky above offered a reliable constant to forge the way.

For Bi-State members Joe and Doug Magiera, their careers in transportation were also guided by a star: namely, Atlantic Star, the trucking company the brothers founded together in 1985. Although Joe also had dreams of becoming an airline pilot, there was never any doubt what path he would choose. "Our dad was



Joe and Doug Magiera

in the trucking business," says Joe, "so we've been around trucks all of our lives. And once you've had it in your blood, it's there for life."

The Magieras got their start in the trucking business as teenagers, moving trailers for a warehouse company at night, and then after high school, driving daily runs to Pennsylvania. They initially thought about staying with their father's company, but ultimately decided to team up, and blaze their own trail in the industry. "It was just the two of us at

first," Joe recalls, with each putting in 12 to 14 hour days. "We're six years apart," he says, "but we get along well. We both work hard, and we were always on the same page." The brothers' long hours paid off, and in 1990, they moved to a larger location in Elizabeth. As their fleet grew and the business expanded, Joe had to give up driving in order to focus on administrative duties and managing the company, and Doug soon followed suit. By 1999, Atlantic Star had grown large enough to buy out their dad's business, and offered over 50,000 square feet of dry warehousing and distribution space. "It's a grow or die business," says Joe, "you have to constantly be able to adapt to any issue or situation. And of course," he laughs, "once you do, it'll go and change again. You just have to learn to deal with it, and keep going."

That positive, roll-with-the-punches outlook has served the Magiera brothers well, especially when Atlantic Star was suddenly forced by their landlord to relocate from their prime location on Doremus Avenue. They scrambled to find a new space in nearby Union to house their operations—and not long afterwards, Hurricane Sandy made a direct, disastrous hit on the port. "We would have been wiped out," Joe says. "Instead, we got our power back quickly, and we were up and running right away."



Atlantic Star recently celebrated its 30 year anniversary, and the company now boasts a fleet of more than two dozen trucks—a far cry from the two rigs the Magieras started with when their journey began. As for those childhood dreams of becoming a pilot, Joe managed to make those a reality, too: he earned his pilot's license in 2000, allowing him to fly his family for quick getaways when the mood strikes. And even with all of today's modern technology, it's worth nothing that pilots are still instructed on the value of celestial navigation...because you never know when you might need a star to guide the way.



Doug, with one of his first trucks

"You have to constantly be able to adapt to any issue or situation. And once you do, it'll go and change again. You just have to learn to deal with it, and keep going."

*—Joe Magiera, Atlantic Star
On the unique challenges of working in the intermodal industry*

Atlantic Star is a full-service trucking, warehousing and distribution company and Import/Export Specialists. To learn more, visit www.atlanticstartrucking.com

Rick Larrabee Accepts 2015 Chairman's Award



Retired Port Director Rick Larrabee was presented with the 2015 Chairman's Award during a special presentation at our October meeting.

Rick began his 15-year career at the Port Authority after serving in the United States Coast Guard for 22 years, where he achieved the rank of Rear Admiral, and was Commander of the Coast Guard's Northeastern U.S. region. Rick was praised for his steady, skilled management in the face of several challenges that occurred during his tenure, including the terrorist attack on the World Trade Center on September 11, 2001, and the devastating floods and damage brought by Hurricane Sandy in 2012.

"Rick displayed extraordinary leadership during some difficult times here at the port," said Association President Jeff Bader, "and was a pleasure to work with."

"We're glad to have this opportunity to publicly recognize the dedicated service and support Rick has provided to the Bi-State Association," Bader said, "and we wish him all the best as he embarks on the next chapter."

Photo Gallery: October News & Events



Clockwise from top left: Executive Board members Gerry Coyle and Peggy Mecca with Executive Director Dick Jones at Port Industry Day 2015; Bi-State member Gerry Vadas of CJS Violations and his daughter, Jen, joined by members of the Elizabeth Coalition to House the Homeless at their annual TLD Breakfast; Retired Port Director Rick Larrabee accepting the 2015 Chairman's Award at our October General Meeting; Dick Jones joins honorees Gerry Vadas and Rick Larrabee, with Bi-State President Jeff Bader and Executive Board member Pete Toscano at the ECHH TLD Breakfast.



Focus Group Scheduled at Global Terminal–Bayonne

Global Terminal-Bayonne has agreed to host a Focus Group with the Association of Bi-State Motor Carriers later this month, to address concerns over levels of service in recent months.



The Bi-State Association appreciates having the opportunity to sit down directly with management representatives at Global, and looks forward to positive, productive dialogue and a sharing of ideas on ways to work together to improve efficiency and reduce congestion at the port. Results of the Focus Group Meeting will be discussed at our General Member Meeting on November 10.

Update From the NJ Motor Vehicle Commission

Our October General Member meeting featured a presentation by John Sparano and Michael Cox, two representatives from the Motor Vehicle Commission. They offered insight and information on recent revisions to the Commercial Driver's License permit process, as well as updates to the Medical Certification requirements and the CDL Skills Test.

A new version of the CDL manual and other important updates will be available on the MVC website by the end of November. [CLICK HERE to visit the NJ MVC website for Commercial Drivers to learn more.](#)

TRAC Announces Rate Increase

TRAC Intermodal will implement a General Rate Increase (GRI) for TRAC Connect Chassis in all regions across the U.S., effective November 1, 2015.

“The GRI will allow us to continue to modernize and invest in the quality of our chassis pool fleet,” the company said, and to discontinue repair rebills. Under the new policy, TRAC will only rebill for damage in excess of \$475, provided the damage is not caused by the motor carriers' negligence.

TRAC announced they have refurbished 1,500 chassis and are in the process of refurbishing 2,500 more. “We are also adding over 5,000 new chassis to our pool fleet, which will improve the overall quality and reliability,” they said.



The new rate for approved motor carriers in the NY/NJ/PA/MD market will be

\$21.75, exclusive of any applicable taxes. For more info, contact TRAC Customer Service at 1-877-987-2226 (option 2) or email customerservice@TRACintermodal.com.

Terminal Data Report Based on September 2015 Activity

Terminal	Turn Times
Maher	B
APM	F
Global-NY (NYCT)	B
PNCT	C
Global-Bayonne	D-
ASI Port Newark	B-
ASI Brooklyn	B-
ERail	B
NJIT	B
Ironbound	C
CSX S Kearny	B
CSX Little Ferry	B

**Next General Member Meeting:
Tuesday, November 10 at 1000 hours**

STAY CONNECTED!

Association of Bi-State Motor Carriers, Inc.
445 Wilson Avenue, Newark, NJ 07105
Phone: 973-466-0014 Fax: 973-466-0085
www.bistatemotorcarriers.com

