



BI-STATE NEWS

NEWSLETTER FOR THE ASSOCIATION OF BI-STATE MOTOR CARRIERS

September 2015 Volume 2, Issue 9

President

Jeffrey Alan Bader

First V. President

Tom Heimgartner

Secretary

Peter Toscano

Treasurer

John Kruse

Executive Director

Dick Jones

Recording Secretary

Tom Butler

Communications Director

Lisa Yakomin

Executive Board

Mike Baicher Dave Cannillo

Chuck Connors Gerry Coyle

Jerry Dooley Will Grato

Patrick Judge Bob Leef

Peggy Mecca Joe Noonan, Jr.

Lou Notaro Greg Scott

Ron Weeks

President's Message



Earlier this month, the Association of Bi-State Motor Carriers honored members of the port community for their outstanding contributions and service during the past year [see a full list of honorees and photos from the event on page 3]. The awards ceremony was held at our annual Golf Outing and Awards Luncheon at Forsgate Country Club in Monroe Township, NJ. This event is all about recognizing the hard work and dedication that exists throughout the port community, in all facets of the intermodal industry. The luncheon offers a unique opportunity for our members to gather together in a relaxed, social setting, while raising funds to support our ongoing advocacy efforts, as well as our Scholarship Fund.

Attendees this year included representatives from the Port Authority of New York & New Jersey, Maher Terminal, APM Terminal, Global Container Terminal, the New York Shipping Association, State Assemblyman Jamel Holley (representing District 20, which encompasses Elizabeth, Hillside, Roselle, Union), and over 150 members of the Association of Bi-State Motor Carriers.

Special thanks to Executive Director Dick Jones and his Golf Committee for all of their hard work in organizing this successful event. To all of our golfers, sponsors, and luncheon attendees, thank you for your generosity and support.

Jeff Bader, Association President

Inside this issue:

President's Message	1
IFTA/IRP Info	1
Member Spotlight	2
Golf Outing Highlights	3
Scholarship Update	4
Terminal Report Data	4
Upcoming Events	4

Important Updates on IFTA/IRP Filings

Our September General Member meeting featured a presentation by Brian Walsh and James Rooney, two representatives from the Motor Vehicle Commission. They offered insight and information on recent revisions to the International Fuel Tax Agreement (IFTA) and International Registration Plan (IRP) filing procedures, and provided a step-by-step tutorial on navigating the website for filing motor carrier information online.

The presenters stressed the following tips for successful compliance:

- Careful adherence to Quarterly Tax Report deadlines is essential, particularly for those who choose to mail in their reports. Please allow several days for the report to make its way through the mail system to ensure timely compliance.
- In order to stay current, a report must be filed each quarter, even if the licensee does not travel or purchase fuel out of state for that quarter.
- It is recommended that all IFTA and IRP records maintained on file for a period of five years, in the event of an audit.

For general information on New Jersey Motor Carrier Services, visit www.nj.gov/Commerical/Index.htm.

For questions on IRP, IFTA and Audits, email MVCMOTORCARRIERS@mvc.nj.gov.

Member Spotlight: Harbor Freight



See page 2

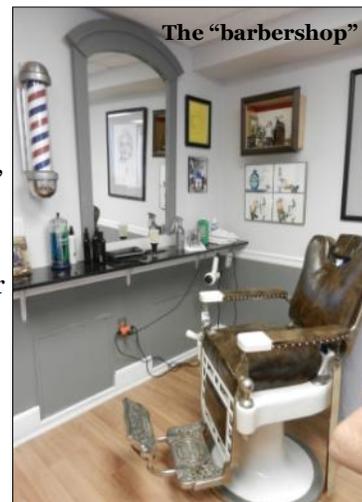
Member Spotlight: Harbor Freight



Steve, with one of Harbor Freight's early trucks

A first-time visitor to Harbor Freight President Steve Liberty's office might think they've stumbled into the wrong address: suddenly, you're face-to-face with an antique barber shop, complete with leather customer chair, assorted combs soaking in Barbicide, and even an old-fashioned barber pole. Perhaps the most surprising thing of all: it's not just for show.

So, how did a Staten Island barber's setup end up in the heart of Port Newark? When Cosmo, his longtime barber, retired and didn't have a place to keep the chair, Steve offered to store it for him. As time went on, the chair eventually ended up tucked into a corner of Steve's office. When Cosmo saw how good it looked, he brought in the barber pole, too, and the other accessories soon followed. Now, Cosmo simply drops by the office whenever Steve is in need of a trim.



The "barbershop"

The incredible story behind the unconventional decor reveals a running theme in Harbor Freight's history: When the unexpected happens, embrace it, and adapt.



Jimmy Liberty

Case in point: in the early 1940s, just a short time after starting up his own trucking company, Ignazio "Jimmy" Liberty—Steve's father—received a draft notice from the U.S. Army. Without hesitation, Jimmy quickly dissolved the company and headed off to serve in World War II.

After the war, he worked for another trucking company until he was able to start his own business again, and in 1947, he founded Harbor Freight in New York City. Steve loved going down to Varick Street with his Dad on Sunday mornings, and by the age of 13, he'd pass the time by driving one of the company trucks up and down the pier. "As a kid," he says, "I would do anything just to drive." Just shy of his 18th birthday, Steve got his Class 1 license, and started doing runs up the north river, from Pier 2 to Pier 92.

After graduating high school, Steve passed on college in order to keep working with his father. He was a quick study, and took on many responsibilities within a short time, including loading, driving, dispatching, and truck repairs: "Whatever needed to get done," he says, "I did it." His typical work day started at 5am and ended at 7pm—or later. The long hours paid off, and as the company grew and expanded, Harbor Freight's operations moved to Elizabeth, NJ.



Steve Liberty, Sr.

And then, once again, the unexpected happened. When Steve was just 22, during a casual conversation about the future of the company, his father suddenly said, "You want it? You got it." And just like that, Jimmy handed the reins over to his son and retired. Of course, the twists of fate didn't stop there. "After 3 or 4 years," laughs Steve, "he got bored, and started coming in every morning." By that time, they were living together in a two-family home, and Steve recalls giving his father "a five minute head start" to ensure that the elder Liberty would arrive to the office first.

When Jimmy passed away in 1984, Steve looked back on those long hours working alongside his father as precious time well spent. "I spent my whole life with him," he says. "We lived in the same house—I saw him every day. And I was the luckiest guy in the world." Now, the tradition continues with his own sons: Steve Jr. is Vice President at Harbor Freight, and Dennis is a partner at Ground Force Logistics. Granddaughter Krista also works at Harbor Freight, ensuring the next generation is represented.

Working alongside his family, Steve is not only teaching them the trucking business, but more importantly, the Liberty legacy of taking life's unexpected twists and turns in stride. When Hurricane Sandy flooded their offices with 5 feet of water, Steve and his entire staff pitched in to get the company running by the time the terminals reopened. "When I came in the next day and saw the damage, I couldn't believe the violence of the water," he says. "We had a 20 foot container in the front of the yard that ended up in the back. But all of my employees helped—everyone. They volunteered, took everything apart, and put it all back together again."

Although current conditions at the port can be challenging, Steve credits his early start in the business with giving him the much-needed perspective to endure in the intermodal industry. "I got to see this business before containerization, when everything was done by hand," he says, "and I got to see it all evolve. I'm sure we'll see more changes here at the port, hopefully changes for the better. When it does happen, how do you handle it? You evolve."

Harbor Freight is a diversified, full service trucking, warehousing and distribution company. To learn more, visit www.harborusa.com

"I spent my whole life with him. We lived in the same house—I saw him every day. And I was the luckiest guy in the world."
—Steve Liberty, Sr.
On working with his father



Steve Jr. with his dad at their warehouse in Newark

2015 Golf Outing & Awards Luncheon



2015 Award Honorees

Malcom McLean Memorial Award
Joseph Bonney, JOC.com

William F. Fallon Memorial Award
(Outstanding On-Pier Terminal)
Maher Terminals

Chairman's Award
Richard Larrabee, PANYNJ

Best Maintained Equipment
DirectChassis Link, Inc.

Awards for Outstanding Assistance & Customer Service
Giovanni Antonuccio, APM Terminal
Jim Bowe, TRAC Intermodal
Christine Brady, PNCT



See more photos on [FACEBOOK](#)

CSA Compliance Seminar—Oct. 3rd

CJS Violations is hosting a seminar for Owner-Operators and Drivers on **Ensuring Compliance with CSA**. Topics to be covered include: the importance of roadside inspections, Driver Safety Measurement System, Proper Pre-Post Trip Inspection, Mock Roadside Level II Inspection (weather permitting), Roadside Inspection Reports, and Data Quality. The seminar will be held on Saturday, Oct. 3 from 8:30am-11:30am at the Hot Spot Diner, 17 Avenue A, Newark, NJ.

Discounted pricing for Bi-State members: just \$80 per registrant, which includes hot breakfast, coffee, tea and juice. Non-members pay \$100 per person. *Attendees are asked to arrive by 8:15am for check-in.* A Certificate of Attendance will be issued after course completion. RSVP to Patricia Rogacki: patricia.rogacki@cjsviolations.net.

Best of Luck to our Scholarship Winners!



The 2015 recipients of the Samuel L. Cunninghame Memorial Scholarship have both received their awards and are embarking on their college careers this Fall. We wish **Shayne Cannatta** (left) and

Kevin Salvador (right, with his parents) the very best, and we thank everyone who has generously supported our scholarship fund.



Donations for our 2016 Scholarship Award are now being accepted. Please send your check, payable to the Assn. of Bi-State Motor Carriers, to 445 Wilson Avenue, Newark NJ, 07105. Be sure to write "Scholarship Fund" in the memo line of your check.

Applications for the 2016 Scholarship will be available on our website in March 2016.

TLD Breakfast - October 8th

The Elizabeth Coalition to House the Homeless will host their 4th Annual TLD Breakfast on Thursday, October 8th. This year's honoree is **Bi-State Member Gerry Vadas of CJS Violations**, with a special award being given to **Retiring Port Director Rick Larrabee**. The Keynote Speaker is **Cedrick Fulton, PANYNJ Director of Tunnels, Bridges and Terminals**.

The ECHH provides a variety of vital services in the community, including youth programs, access to medical care, and support for those in need. For tickets or to make a donation, [CLICK HERE](#).

Terminal Data Report Based on August 2015 Activity

Terminal	Turn Times
Maher	B
APM	F
Global-NY (NYCT)	B-
PNCT	C
Global-Bayonne	D
ASI Port Newark	B
ASI Brooklyn	B
ERail	B
NJIT	B
Ironbound	C
CSX S Kearny	B
CSX Little Ferry	B+

**Next General Member Meeting:
Tuesday, October 13 at 1000 hours**

STAY CONNECTED!

Association of Bi-State Motor Carriers, Inc.
445 Wilson Avenue, Newark, NJ 07105
 Phone: 973-466-0014 Fax: 973-466-0085
www.bistatemotorcarriers.com

