



BI-STATE NEWS

NEWSLETTER FOR THE ASSOCIATION OF BI-STATE MOTOR CARRIERS

May 2016 Volume 3, Issue 5

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2016 Malcom McLean Recipient Announced



The Association of Bi-State Motor Carriers is proud to announce that Federal Maritime Chairman Mario Cordero has been chosen to receive the 2016 Malcom McLean Award at the Association's upcoming Golf Outing and Awards Luncheon, to be held on Tuesday August 2, 2016 at Forsgate Country Club in Monroe Township, NJ. The award is dedicated in memory of Malcom McLean, the visionary who invented shipping containerization and revolutionized the international freight industry, and is the highest honor bestowed by the Bi-State at their Awards ceremony each year. The Golf Outing & Awards Luncheon is our most popular event of the year, so please reserve your spot early. Sponsorship opportunities available; **click the image at right** to [download our Invitation](#).



2016 Cunninghame Scholarship Awards Announced



Lauren Fernandez

The 2016 recipients of the Samuel L. Cunninghame Memorial Scholarship have been chosen: Lauren Fernandez of John F. Kennedy Memorial High School in Iselin (The Gilbert Company), and Gabriela Gomez-Herrera of Pequannock Township High School (ContainerPort Group).



Gabriela Gomez-Herrera

Each will receive a \$1,000 scholarship to use towards their educational expenses.

In addition to the two primary Scholarship recipients, the Bi-State Scholarship Committee also chose to award Samuel L. Cunninghame Leadership Award grants, in the amount of \$250 each, to three deserving applicants: Emily Ciccone of Hazlet, NJ (Daybreak Express); Sara Gonzalez of Bloomfield, NJ (Harbor Freight Transport); and Joseph D. Magiera of Staten Island, NY (Atlantic Star Trucking).

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2016 Leadership Grant recipients, left to right: Emily Ciccone, Sara Gonzalez, and Joseph D. Magiera.

Donations to our Scholarship fund are accepted year-round. Send a check payable to the Assn. of Bi-State Motor Carriers to 445 Wilson Ave., Newark NJ, 07105. Please note "Scholarship" in the memo line. [CLICK HERE to donate online via credit card.](#)

Member Spotlight: **Glendale Warehousing Corporation**

While most people have heard the phrase “the sweet smell of success,” one might be hard-pressed to define what it is—unless they’ve paid a visit to one of the warehouses owned by [Glendale Carriers & Warehousing](#) in Edison. Glendale now boasts the largest single spice facility in the U.S., where you’ll find pallets stacked floor to ceiling with a seemingly endless variety of spices imported from all over the world. And, despite the state-of-the-art ozone filtration system that ensures high air quality in and around their food-grade facilities, the aromas of anise, sage, curry and cardamom make for an intoxicating mix.

Founded in 1977 by James Collette, Sr., Glendale Carriers started out as a small trucking company based in Glendale, NY. As the company grew, they expanded into warehousing, moving to College Point, and later, Red Hook. James’ son Frank began helping with deliveries and warehousing during his teen years, and after graduating college in 1986 with a degree in accounting, Frank joined his father’s business full-time. In 1990, they expanded into spice warehousing, and the business grew quickly.



Frank Collette with sons James and Mike at Glendale’s business office in Edison, NJ

Glendale Carriers moved to Export Street in 1995, in the heart of the port area. By 1997, James handed the reins over to Frank, and the father-of-five began running the family’s business on his own. He wasn’t alone for long, though; his three sons soon started helping out during the summer months, unloading pallets in the warehouse. “I made them all start out with the chilies,” says Frank—a notoriously difficult spice to handle, requiring protective measures such as long sleeves, gloves, and even respirators to avoid breathing in the burning hot vapors given off by the peppers. “If they wanted to get into the business, they needed to learn from the bottom up,” explains Frank, “and I wanted them to try the hardest thing.”

His sons rose to the challenge, and today, James, Mike and Matthew all work alongside their father at the company’s headquarters, now located in Edison, NJ. Once the third generation of Collettes came on board, the company’s success surged. “That was when the business really took off,” Frank says. “It’s a true family operation; they’re young, ambitious, and eager to see this company grow even further.”

Although Glendale already has more 300,000 square feet of warehouse space, they’re looking to purchase another building to keep up with customer demand—something which Frank is quick to credit to his hard-working young staff. “Whenever I put forth ideas to go for more business, they’re on board,” he says. “We’ve also been able to embrace new technologies, which has helped us become more productive.”

Looking ahead to the future, Glendale has purchased new chassis and updated equipment in order to handle their expanding customer base. Another challenge is staying on top of the ever-changing FDA regulations that govern the



Frank Collette with son Matt at one of their warehouses

food industry. Fortunately, his role as an Executive Board member of the American Spice Trade Association “has helped us stay significantly more aware of the regulatory compliance issues we need to be cognizant of,” says Frank. “Being an active member of ASTA helps us stay ahead of the curve.”

In 2017, Glendale will celebrate 40 years of success in the transportation business, but the more impressive accomplishment lies in the enduring family ties that are sure to keep the company going strong for many years to come.

Glendale Warehousing Corporation provides transportation and warehouse distribution services to the food and spice community throughout the Tri-State area.

For more information, visit www.glendalewarehouse.com.



Legislative Update



There were several bills filed in the month of May that could potentially have a significant impact on the motor carrier industry in New Jersey.

On May 19, the Assembly Transportation Committee heard testimony on a bill substitution that combines A1912 and A3694. The substitute seeks to clarify the classification requirements for independent contractors, and has been adjusted to ensure that the Owner/Operator model for motor carriers can continue. The bill also revises exemptions to

unemployment compensation law for operators of certain motor vehicles.

Assemblywoman Annette Quijano, who has met with Bi-State members and drivers at the port to hear our concerns about preserving the owner-operator model, testified on the measure, urging her colleagues to support the bill: “The Independent Contractor stabilizes the trucking industry,” she explained, “because a motor carrier can expand or contract their services as needed, without having an adverse impact such as layoffs, on both Union and Non-Union employees. The independent contractors are small business owners who want to own their own business, value their freedom to pick and choose who to do business with, set their own routes and schedules, take as much time off as they want, and operate the business as they choose.” The Association of Bi-State Motor Carriers supports the bill substitute, which is sponsored by Assemblyman John Wisniewski, Assemblyman Vincent Prieto, Assemblywoman Annette Quijano, Assemblywoman Shavonda Sumter, Assemblyman Thomas Giblin and Assemblywoman Marlene Caride. We look forward to continuing to work with them on these and other issues of importance to our membership.

“This legislation will protect hundreds of jobs...provide uniformity, and protect all parties involved in the trucking industry.”

Assemblywoman Annette Quijano, District 20 (Elizabeth, Hillside, Roselle, Union)



S2253/A3788 call on the Port Authority to enforce the 2007 California emissions standards for heavy-duty diesel vehicles serving the Port of New York & New Jersey. The measures also call for the assessment of a Clean Truck Tariff on all motor carriers that serve the port, in order to offset the costs of retrofitting older trucks to meet the 2007 standards and to replace older trucks, and would also mandate roadside emissions testing on all diesel vehicles in order to ensure compliance. Similar measures would also need to be passed in New York State in order for the regulations to be enforced. The Association of Bi-State Motor Carriers strongly opposes these bills, which would have a negative impact on the majority of trucks that currently serve the port, and unfairly target intermodal motor carriers.

A3722, sponsored by Assemblyman Gary Schaer and filed on May 19, permits installation of GPS navigation devices which do not obstruct motor vehicle operator’s vision. The Senate version, S737, passed the NJ Senate unanimously on March 14, 2016. A3722 has been referred to the Assembly Transportation & Independent Authorities Committee and awaits further action.



On May 23, Governor Chris Christie issued a Conditional Veto of S708, a bill that calls for reforms and stronger oversight at the Port Authority of New York & New Jersey. In his veto statement, Governor Christie recommended that the Legislature amend the bill so that it “integrates the reforms already enacted by New York without the conflicting and overburdensome features” present in the current version. “As it is far past time to reform the Port Authority,” the Governor said, “I propose that Senate Bill No. 708 be revised...so that New Jersey fulfills its responsibility to deliver the fundamental and long lasting reforms that

Governor Cuomo and I endorsed more than a year ago, and the modernization of the Port Authority that I have pursued for the last 5 years.” Discussion amongst legislative leaders on whether or not to accept the Governor’s recommendations for S708 are ongoing.

Teach Fleet Lego Event at Seamen's Church Institute

The Seamen's Church Institute recently hosted a "Teach Fleet" event in celebration of Maritime Day, offering a free interactive Lego exhibit. Local schoolchildren and members of the community were welcomed on May 9 & 10 to view an impressive display of model ships created entirely from Legos.

"The collection represents every area of STEM (Science, Technology, Engineering and Math)," said Director Stephen Lyman. "The display was developed with the goal of getting visitors introduced to a range of STEM careers related to maritime." [Click here to see more Teach Fleet photos.](#)



Terminal Data Report Based on April 2016 Activity

Terminal	Turn Times
Maher	B
APM	D
Global NY (NYCT)	B
PNCT	C
Global Bayonne	D
ASI Port Newark	B-
ASI Brooklyn	C+
ERail	B
NJIT	B
Ironbound	C+
Columbia	C+
CSX S Kearny	B
CSX Little Ferry	B

Join us for our next
General Member Meeting
Tues. June 14 @ 1000 hours
NYSA Training Ctr.
1210 Corbin St., Elizabeth, NJ

DATES TO REMEMBER

June 14	Monthly Member Meeting
July 4	Independence Day
July 12	Monthly Member Meeting
August 2	Golf Outing & Awards Luncheon
August 9	Monthly Member Meeting
Sept. 5	Labor Day
Sept. 13	Monthly Member Meeting
Sept. 26	Port Industry Day

STAY CONNECTED!

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Cunninghame Scholarship Fund
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